MOBILE CORP

TELECOM EXPENSE MANAGEMENT

INTERROGATE COSTS
MINIMISE EXPENDITURE
OPTIMISE MOBILE FLEETS

WHAT'S PRICELESS?

Knowing that you are getting what you have paid for.

Knowing that you are not paying for something you shouldn't be.

80% OF TELCO BILLS HAVE AN ERROR..

USUALLY IN FAVOUR OF THE TELCO

This is a finding of global research company, Gartner.

The most common inaccurate charges are:

- being charged at incorrect call rates

- intra-account benefits not being applied e.g. free calls to nominated numbers

- being charged for applications which are not being used like a data plan on a non-data mobile device
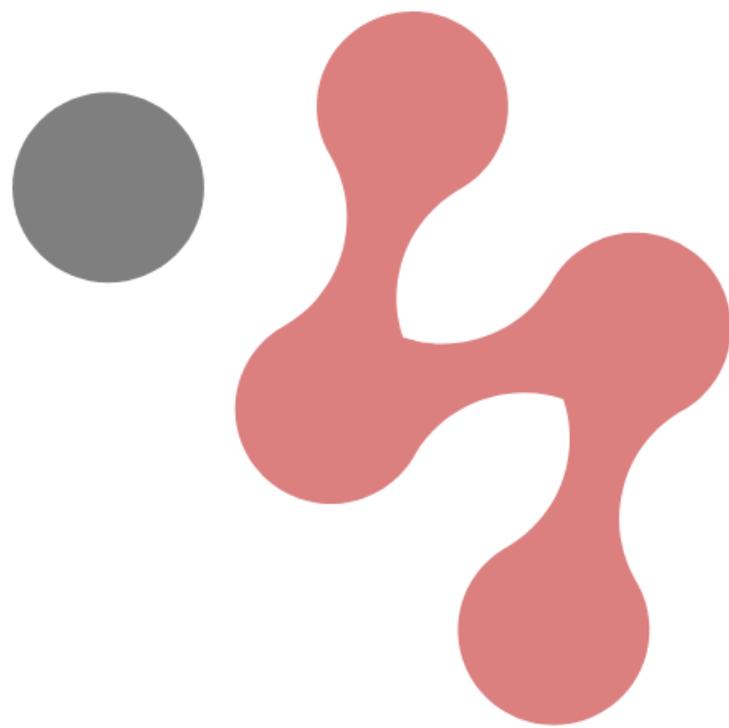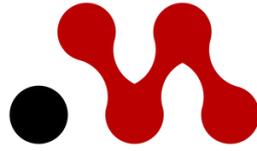
MEANWHILE...

85% OF ORGANISATIONS PERFORM NO AUDIT OF THEIR TELCO BILLS

This is understandable and is mostly a reflection of

- limited internal resource

- confusing carrier bill formatting

- the overwhelming volume of data

- cross-carrier fleets reporting in differing formats

Telecom Expense Management

Expertise you can count on

End User Support

Billing enquiries investigated by MobileCorp's friendly service consultants

Fleet Optimisation Programs

Align your Telstra plans with actual usage to avoid excess charges and unneccessary expenditure

Telstra Account Level & Itemised Bill Interrogation

Ensure that you are receiving Telstra services at the agreed rates. Interrogate at account, department or individual bill level.

Asset Inventory Management

Know who has what device.

Plan for future investment and be a responsible corporate citizen with sustainable end-of-life management
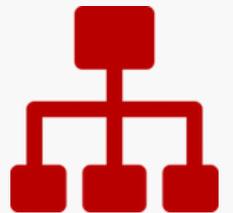
Benchmarking

If you can measure it, you can manage it.

Benchmark expenditure for accurate forecasting, trend analysis and resource allocation.

Cost Centre Allocation

Allocate costs accurately. Understand the total cost of ownership.

Business Intelligence Analytics & Reporting

nform budgeting, contract negotiations, fleet optimisation programs with on demand online reporting, and save with proactive recommendations from MobileCorp.

Telstra Dispute | Credit Resolution

See identified billing errors through to resolution and your account credited.

4 Pillars of MobileCorp TEMS

COST VISIBILITY

A single point of truth for usage and expenditure

- Cost centre visibility allows comparative analysis and trend data reporting across the business
- Making expenditure visible to end users and line management encourages individual accountability

DATA SECURITY

Compliance, governance and security - check

- Understand and manage data usage
- Block inappropriate usage
- Enforce corporate compliance on data usage behaviours
- Reduce risk of data fraud

OPTIMISATION

The intelligent cornerstone of a mobile cost savings strategy

- Ensure your people are on the most cost-effective plan
- Know that all your services are appropriately active
- Be certain that devices are allocated accurately

MINIMISE RISK

It is easy for costs to escalate if no one is watching

- Intelligently dissect fleet composition, management processes, carrier bills and usage data.
- Identify unnecessary expenditure, operational gaps, security risks and productivity barriers

Telstra Account & Bill Auditing

MONTHLY INTERROGATION OF YOUR TELSTRA BILLING

☑ **TELSTRA CONTRACT EXPERTISE**
Like having your own inhouse contract experts

☑ **ACCESS TO TELSTRA BILLING SYSTEMS**
to swiftly investigate billing anomalies

☑ **KNOWLEDGE OF YOUR TELSTRA CONTRACT**
to ensure your bills are accurate

☑ **CREDIT RESOLUTION**
Resolve billing issues and ensure account credited

☑ **PRIORITY SERVICE**
MobileCorp resolveS your billing issues fast

☑ **TIME SAVING**
No more having to spend hours trying to resolve issues

Platinum Partner
Mobility

Platinum Partner
Services

Your Bill

Total due

2000 07373 2727
056 6980 980

Thank you for using Direct Debit. We will d
your nominated account on 15 Jun

$447.53

Your New Charges

140
120
100

Business Intelligence and Reporting

CLOUD SAAS PORTAL FOR ON-DEMAND INTELLIGENCE

☑ **TELSTRA BILL ANALYTICS**
- automated Telstra bill auditing
- drill down to individual bill or line items
- data usage reporting
- identify redundant services

☑ **STRATEGIC DATA ANALYSIS**
- benchmark usage and expenditure
- forecasting and budgeting
- trend findings to support technology goals and future direction

☑ **CUSTOM & ON-DEMAND REPORTING**
- manage employee data usage
- compliance reports
- anomaly & exception reporting
- self service cloud access
- choose to limit or open up access to end users

☑ **MOBILECORP OPTIMISATION RECOMMENDATIONS**
- MobileCorp Monthly Summary Report with proactive recommendations to optimise fleet management

Why MobileCorp?

32 REASONS WHY..

MobileCorp has 32 years' experience as a Managed Service Provider for Australian organisations large and small.

Our remarkable history has shifted in line with the continuous change that is emerging technology.

However, there has been one constant throughout - we have a single-minded focus on delivering our best work for each customer.

450 REASONS WHY..

MobileCorp has a proven track record with enterprise, business and government customers. We currently serve 450 Telstra customers and hundreds of thousands of mobile sevices.

We also manage the expense management of Australia-New Zealand fleets for several customers, consolidating all charges onto the one Telstra bill.

4 OUTCOMES
TELECOM EXPENSE MANAGEMENT BY MOBILECORP

1. SLEEP EASIER - RISK MANAGED

Corporate responsibility demands that communications technologies are secured, managed, and audited. MobileCorp TEMS delivers the 'peace of mind' that

2. HAPPY HUMANS - PRODUCTIVITY PROTECTED

Downtime and disconnected employees are a disaster for any organisation. Peace of mind is having one point of contact for all IT-related concerns.

READY FOR ANYTHING - SCALE UP & DOWN

The constant rate of change means being agile - able to scale up or down - is critical for growth. TEMS will ensure that expenditure is managed appropriately in times of growth and times of consolidation.

WEIGHT LIFTED - IT RESOURCES UNBURDENED

The beauty of having a Telecom Expense Management SaaS is the ability to free up your internal IT resource to concentrate of core business and communications strategy.

MOBILE**CORP**

MobileCorp is a trusted ICT and IT MSP with over 32 years'of partnering with Australian organisations large and small.

You focus on your business.
We'll focus on optimising your telco spend

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